### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 10, 2018

### PDL BioPharma, Inc.

(Exact name of Company as specified in its charter)

000-19756 (Commission File Number)

Delaware (State or Other Jurisdiction of Incorporation) (I.R.S. Employer Identification No.)

> 932 Southwood Boulevard Incline Village, Nevada 89451 (Address of principal executive offices, with zip code)

> > (775) 832-8500

94-3023969

(Company's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Company under any of the following provisions:
<ul> <li>Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)</li> <li>Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)</li> <li>□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))</li> <li>□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))</li> </ul>
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company $\square$
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.□

#### Item 7.01 Regulation FD Disclosure.

On April 10, 2018, PDL BioPharma, Inc. (the Company) will make presentations and participate in conferences with investors and analysts in connection with the H.C. Wainwright & Co. Global Life Sciences Conference in Monte Carlo, Monaco. A copy of the Company's presentation materials has been posted to the Company's website and is attached hereto as Exhibit 99.1.

Limitation of Incorporation by Reference

In accordance with General Instruction B.2. of Form 8-K, this information, including the Exhibit, is furnished pursuant to Item 7.01 and shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 7.01 of this Current Report on Form 8-K will not be deemed an admission as to the materiality of any information that is required to be disclosed solely by Regulation FD.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 Presentation

Cautionary Statements

This filing and the presentation include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Important factors that could impair the Company's royalty assets or business are disclosed in the "Risk Factors" contained in the Company's 2017 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2018. All forward-looking statements are expressly qualified in their entirety by such factors. We do not undertake any duty to update any forward-looking statement except as required by law.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PDL BIOPHARMA, INC. (Company)

By: /s/ John P. McLaughlin

John P. McLaughlin Chief Executive Officer

Dated: April 9, 2018

### **Exhibit Index**

Exhibit No. Description

99.1 <u>Presentation</u>



# H.C. Wainwright & Co. Global Life Sciences Conference

April 9-10, 2018

### Forward Looking Statements

This presentation contains forward-looking statements, including PDL's expectations with respect to its future royalty revenues, expenses, net income, and cash provided by operating activities. Each of these forward-looking statements involves risks and uncertainties. Actual results may differ materially from those, express or implied, in these forward-looking statements. Factors that may cause differences between current expectations and actual results include, but are not limited to the following:

- The expected rate of growth in royalty-bearing product sales by PDL's existing licensees;
- Our ability to realize the benefits of our investment in Noden Pharma DAC and LENSAR, Inc.;
- The ability of PDL's licensees to receive regulatory approvals to market and launch new royalty-bearing products and whether such products, if launched, will be commercially successful;
- Failure to acquire additional sources of revenues sufficient to continue operations;
- Competitive or market pressures on our licensees, borrowers and royalty counterparties;
- The productivity of acquired income generating assets may not fulfill our revenue forecasts and, if secured by collateral, we may be undersecured and unable to recuperate our capital expenditures in the transaction:
- Changes in any of the assumptions on which PDL's projected revenues are based;
- Changes in foreign currency rates;
- Positive or negative results in PDL's attempt to acquire income generating assets;
- Our ability to utilize our net operating loss carryforwards and certain other tax attributes;
- The outcome of litigation or disputes, including potential product liability; and
- The failure of licensees to comply with existing license agreements, including any failure to pay royalties due.

Other factors that may cause PDL's actual results to differ materially from those expressed or implied in the forward-looking statements in this presentation are discussed in PDL's filings with the SEC, including the "Risk Factors" sections of its annual and quarterly reports filed with the SEC. Copies of PDL's filings with the SEC may be obtained at the "Investor Relations" section of PDL's website at <a href="https://www.pdl.com">www.pdl.com</a>. PDL expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in PDL's expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based for any reason, except as required by law, even as new information becomes available or other events occur in the future. All forward-looking statements in this presentation are qualified in their entirety by this cautionary statement.



### PDL at a Glance

PDL BioPharma seeks to provide a significant return for its shareholders by acquiring and managing a portfolio of companies, products, royalty agreements and debt facilities in the biotech, pharmaceutical and medical device industries.

#### **CURRENT EQUITY INVESTMENTS:**

- □ Noden Pharma DAC, an Irish domiciled specialty pharma company.
  - PDL currently has 100% ownership.
  - Tekturna® and Tekturna HCT® in US and Rasilez® and Rasilez HCT® in the rest of world.
- LENSAR, a U.S. based leader in next generation femtosecond cataract laser surgery
  - Wholly owned subsidiary of PDL as of May 11, 2017.

#### **CURRENT HEALTHCARE ROYALTY & DEBT DEALS!:**

- Completed deals with average annualized internal rate of return of 15.9% and total cash returned of \$587 million.
- Current income generating debt deals representing deployed and committed capital of \$20 million: CareView.
- □ Current royalty transactions representing deployed and committed capital of \$396 million: Depomed, VB, University of Michigan, Kybella and AcelRx.

Direct Flow Medical is not included because monetization is on-going.



### PDL Future: Focus on Growth Opportunities

### **Specialty Pharma**

- □ Diversification via acquisition of additional pharma products and companies with a focus on under commercialized products.
- □ Noden expansion, commercializing products in U.S. and in key markets in the rest of world.
- □ Use proceeds from completed royalty and debt deals to fund acquisitions.

### Royalty & Debt Deals

- □ Fewer investments in royalty transactions and still fewer debt transactions.
- Potential monetization of current portfolio to fund acquisitions.
  - Completed sale of kaléo asset in 2017.



# Key Information and Facts

Ticker	PDLI (NASDAQ)	
Location	Incline Village, Nev	/ada
Share Price	\$2.91 as of 04/02/2018	
Book Value as of 12/31/2017	\$5.54 per share	
Current Deployed on Royalty Investments	\$396 million	
Current Deployed on Debt Investments	\$20 million	\$1 Billion Deployed
Current Deployed on Equity Investments	\$139 million	Deployed
Cash Deployed on Concluded Transactions	\$444 million	
Return on Concluded Transactions <sup>1</sup>	15.9%	
NOLs <sup>2</sup>	>\$119 million	
December 31, 2017 Cash Position	\$532 million	

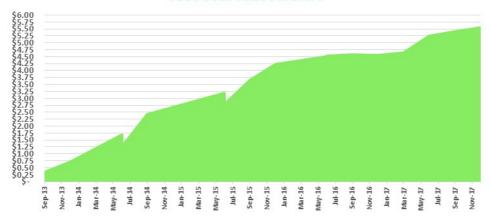
Does not include Direct Flow Medical because monetization is ongoing. Estimated Net Operating losses from LENSAR.



# **Building Value Through Investments**

PDL's book value per share increased to \$5.54 in the period ending December 31, 2017

PDL's Book Value Per Share



Does not include asset value of royalties from Queen et al patents.



### Experienced Leadership

### Management

John McLaughlin

Chief Executive Officer

**Dominique Monnet** 

President

Christopher Stone

VP, General Counsel & Secretary

Peter Garcia

VP & Chief Financial Officer

Steffen Pietzke

VP, Finance & Chief Accounting

Officer

Nathan Kryszak

Deputy General Counsel &

Assistant Secretary

### **Board of Directors**

Paul Edick

David Gryska

Jody Lindell

John McLaughlin

Samuel Saks, M.D.

Paul Sandman

Harold E. Selick, Ph.D.

Lead Director

Leadership Team with a Track Record of Success





# Recent Developments

### PDL Share Repurchase Programs

### □ Previous Program

- In March 2017, PDL's board authorized the repurchase of PDL common stock having an aggregate value of up to \$30 million through March 2018.
- Total repurchased under this program over 4 months was approximately 13.3 million shares at an average price of \$2.25 per share. All shares repurchased were retired as of June 30, 2017.

### Current Program

- In September 2017, PDL's board authorized the repurchase of PDL common stock having an aggregate value of up to \$25 million through September 2018.
- We previously were not able to implement this program due to trading restrictions, but began to implement this program on March 21, 2018, shortly after the filing of our 2017 10-K.
- We have repurchased 1.4 million shares through March 31, 2018.

PDL

### Termination of Proposal to Acquire Neos

- □ In late 2017, PDL made public its proposal to acquire all of Neos' shares for \$10.25 per share.
- □ On February 20, 2018, PDL announced it was terminating its pursuit of acquiring Neos and does not plan to make any further proposals.
- □ PDL liquidated its stock position in Neos as of March 31, 2018, and recognized a cash gain of approximately \$765,000.

PDL





### Noden Current Product Portfolio





### **Current Noden Products**

### **United States**

- □ Tekturna® aliskiren is a direct renin inhibitor for the treatment of hypertension that reduces plasma renin by inhibiting the conversion of angiotensinogen to angiotensin I.
  - Not for use with ACEIs or ARBs in patients with diabetes or renal impairment and pregnant women.
  - Approved in U.S. in 2007.
- □ Tekturna HCT® combination of aliskiren and hydrochlorothiazide, a thiazide diuretic, for the treatment of hypertension in patients not adequately controlled by monotherapy and as initial therapy in patients likely to need multiple drugs to achieve their blood pressure goals.
  - Not for use: (1) with ACEIs and ARBs in patients with diabetes or renal impairment; (2) in patients with known anuria or hypersensitivity to sulfonamide derived drugs; and (3) in pregnant women.
  - Approved in U.S. in 2009.

#### Ex-U.S.

- □ Rasilez® trade name for Tekturna outside the U.S.
  - · Approved in EU in 2007.
- ☐ Rasilez® HCT trade name for Tekturna HCT outside the U.S.
  - Approved in EU in 2009.



### Tekturna Market: Hypertension

- □ Chronic condition with serious long-term cardiovascular implications which affects about 29% of the U.S. adult population. (1)
  - 78 million in U.S. alone.
- Majority of hypertension diagnosis and management occurs in primary care setting (PCP) with rare referrals when there are severe co-morbidities or suspected secondary causes.
- □ ACEIs (angiotensin converting enzyme inhibitors) and ARBs (angiotensin receptor blockers) are typically first and second line therapies.
- □ Tekturna is deemed to be an alternative to ACEIs and ARBs, especially in ACEI/ARB intolerant patients.
  - ~12% are intolerant of both ACEIs and ARBs (2) = 9.3 million in U.S. alone.

(1) Source: https://www.cdc.gov/bloodpressure/facts.htm

(2) Source: Caldeira et al. Aug 2012, Vol. 12, Issue 4 Am J Cardiovascular Drugs



# Tekturna Products Labeling

For full prescribing information for Tekturna and Tekturna HCT, please visit: www.tekturna.com.







### Tekturna: Safety Profile

- □ Safety data in more than 6,460 patients, including 1,740 treated for longer than 6 months and more than 1,250 treated for longer than 1 year.
- □ Discontinuation of therapy due to clinical adverse event occurred in 2.2% of Tekturna treated patients compared to 3.5% of placebo treated patients.
- □ Cough: rates of cough in Tekturna treated patients were about one-third to one-half of the rates in ACEIs arms in active-controlled trials.
- □ Seizures: single episodes of tonic-clonic seizures with loss of consciousness reported in two Tekturna treated patients.

**Data from Clinical Trials** 

PDL

# Tekturna: Safety Profile

Placebo-Controlled Trials								
Adverse Event	Tekturna (%)	Placebo (%)						
Edema	0.4	0.5						
Diarrhea	2.3	1.2						
Cough	1.1	0.6						
Rash	1.0	0.3						
Elevated Uric Acid	0.4	0.1						
Gout	0.2	0.1						
Renal Stones	0.2	0.0						

Selected AE's in Patients with Type 2 Diabetes and Chronic Kidney Disease, CV Disease, or Both								
Tekturna Placebo (n=4285)								
Event	SAEs	AEs	SAEs	AEs				
Renal Impairment	5.7	14.5	4.3	12.4				
Hypotension	2.3	19.9	1.9	16.3				
Hyperkalemia 1.0 38.9 0.5 28.2								
Tekturna is contraindicated for use with ACEIs and ARBs								



### Noden Pharma Entities

### □ Noden DAC

- · Domiciled in Ireland.
- Expected to be a tax efficient structure.
- Responsible for development and commercialization activities worldwide.
- Responsible for bulk tablet manufacture worldwide and fill-and-finish ex-US.

### □ Noden USA

- · Domiciled in Delaware.
- Responsible for commercialization in US.
- Responsible for fill-and-finish in US.

### □ PDL

- As of December 31, 2017, 100% ownership of Noden.
- Noden financials consolidated with PDL financials.



### **Product Transition from Novartis**

#### Commercialization

#### □ US

- Noden USA assumed commercialization responsibilities on October 5, 2016.
- Noden USA fielded a dedicated contract sales force of ~40 reps and 4 district managers in late February 2017 – the first promotional effort in 4 years. Increased dedicated contract sales force to ~60 reps and 6 district managers in August 2017.

#### □ Ex-US

- Starting on November 1, 2017, Noden DAC assumed commercialization for Rasilez and Rasilez HCT in Switzerland and in the EU, focusing on countries where the products are profitable.
- In December 2017, Noden entered into an agreement with Lee's Pharmaceutical Holdings Ltd. granting them exclusive sales rights to Rasilez in China, Hong Kong, Macau and Taiwan, with guaranteed payments due to Noden.
- In December 2017, Noden entered into an agreement with Orphan Pacific for the distribution of Rasilez in Japan.

#### Manufacturing

- Novartis to supply API while Noden DAC seeks third party manufacturer but no later than November 2020.
- In the EU, Novartis continues to supply tableted and finished product until technical transfer to Noden DAC's newly appointed third party manufacturer is completed.
- Noden USA has already assumed packaging and labeling responsibilities.



### Tekturna & Tekturna HCT

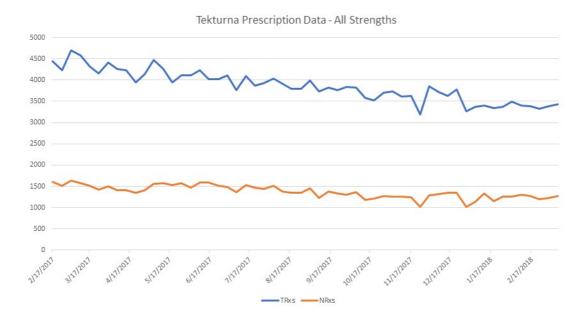
### Jan. 2017 to Feb. 2018 U.S. Gross Monthly Revenue



Source: RX Crossroads



# Tekturna & Tekturna HCT Prescriptions



Source: IMS Xponent weekly data



# Executing Targeted Patient-Type Strategy

ACE / ARB Intolerant: SWITCH





CCB Not at Goal:





### Noden Team

#### □ Chief Executive Officer

- Alan Markey
  - Previously Managing Director of Baxter Healthcare Limited (Ireland), Assistant VP for Enbrel -EU.

### □ Head of Sales and Marketing US

- Michael McCann
  - Previously head of US Cardiovascular at Sanofi Genzyme, VP of Global Strategic Marketing for Cardiovascular.

### Head of Manufacturing and Supply

- · Liam O'Brien
  - o Previously Director, Global Technical Operations, Oncology at Novartis.

### ☐ Head of Quality

- · Loretta Cunningham
  - o Previously Quality Manager at Alexion.

### □ Head of Regulatory Affairs and Pharmacovigilance

- Ronan Donelan
  - o Previously Global Head of Regulatory Science at Quintiles with over 30 years of experience.



### Novartis/Tekturna Deal

### □ Total Tekturna Potential Purchase Price

Up to \$334 million.

### Closing Payments

\$110 million paid to Novartis in July 2016.

### □ First Anniversary

\$89 million paid to Novartis in July 2017.

### ■ Milestones

Up to \$95 million based on sales levels and generic competition.

### □ Financing

- · Combination of equity and debt financing.
  - $_{\odot}$  In connection with first anniversary payment, PDL made an additional equity investment of \$32 million in June 2017.
  - o Also provided an intercompany loan to Noden.



### Tekturna Intellectual Property

# Tekturna is protected by multiple patents covering composition of matter, pharmaceutical formulation and methods of manufacture.

#### United States

- Composition of matter protection to 2018 for Tekturna; listed in the Orange Book; possible extension for 6 months with successful completion of pediatric testing requirements.
- Composition of matter protection until 2022 for Tekturna HCT.
- Formulation protection until 2026 for Tekturna; listed in the Orange Book.
- Formulation protection until 2028 for Tekturna HCT; listed in the Orange Book.
- Methods of manufacture protection until at least 2021.
- Paragraph IV filing in April 2017 by Anchen regarding Tekturna directed to the formulation patent expiring in 2026, but not to the API based patents which expire in January 2019 (Tekturna, with pediatric extension) and March 2022 (Tekturna HCT).
- Noden has filed its responsive suit against Anchen and Par within the statutory deadline of 45 days and may obtain a stay of approval for up to 30 months.

### □ Europe and ROW

- Composition of matter protection until 2020 in Europe.
- Formulation protection until 2025 for Tekturna and 2027 for Tekturna HCT, where granted.
- Method of manufacture protection at least until 2021 where granted.

#### □ Know-How

 Noden also acquired Novartis' know-how related to Tekturna, including that which is necessary for the manufacture of the products.









- LENSAR, Inc. is a leading global developer and manufacturer of Femtosecond Cataract Lasers (FLS) in the growing cataract surgery market.
- Cataract surgery is the highest volume surgical procedure globally.
  - Market penetration of FLS approx. 7% of total procedures in U.S. while < 2% OUS.</li>
  - FLS expected to grow approximately 15% in procedures annually through 2021.
- LENSAR's proprietary Laser System leads the market in innovation with Streamline III.
- LENSAR has captured approximately 10% of the global procedures.
- Over \$170 million invested in development and commercial launch.
- □ 58 employees primarily in LENSAR's Orlando, FL headquarters.
- Recently added well-known and respected ophthalmic industry leaders, William Link, Ph.D., and Richard Lindstrom, M.D. to the board of directors.





### **LENSAR Highlights**

#### Large and Growing Market

- Cataract surgery is the highest volume surgical procedure performed worldwide with over 24.9 million surgeries estimated to be performed in 2016.
- Integration of preoperative diagnostics into the cataract refractive suite driving the potential growth of procedures by delivering better patient outcomes.
- Existing treatments provide sub-optimal solution for astigmatism which affect 60-70% of patients with preexisting conditions and 100% of cataract surgery patients.

#### Leading Technology Platform

- □ Widely recognized as the technology innovator with > \$170MM invested.
- Broad and deep intellectual property portfolio with over 35 U.S. patents and over 60 pending.
- Augmented reality system provides unique 3D image guided custom treatments.

#### Compelling Business Model

- Recurring revenue business model with global KOL support.
- Provides strong value proposition for customers as only true independent platform compatible with all ultrasound/IOL manufacturers.
- Approximately 170 systems in place with approximately 90,000 cataract procedures performed to date.

#### Positioned For Growth

- LENSAR has approximately 10% of the global market of procedures performed with limited financial sales and marketing resources.
- Positioned for large international markets: India launched Q115; China launched Q116; Growth opportunity in Europe by replacing early distribution partner.
- Recently announced acquisition of Precision Eye Services for mobile services





# Investments Overview

### 16 Royalty & Debt Investments

### 9 Current Deals

#### Royalty Transaction/ Senior Secured Financing

Wellstat Diagnostics, LLC
\$44,000,000
November 2012

Senior Secured

DIRECT FLOW MEDICAL INC.



\$240,500,000

Royalty Acquisition

\$15,500,000 June 2014

# Senior Secured Financing LENSAR

\$60,000,000 October 2013

Converted to equity in Q2 2017

Royalty Acquisition

\$65,600,000

#### 7 Concluded Deals



\$70,000,000 October 2013



\$20,800,000 October 2012



Royalty Transaction/ Senior Secured



\$40,000,000 April 2013



\$75,000,000 February 201



\$60,000,000 November 2013 Written down to ~\$10 MM in 4Q16

Senior Secured



\$40,000,000 June 2015



September 2015





Concluded deals have yielded an average IRR of 15.9%

Direct Flow Medical not considered concluded as we are still in process of monetizing assets

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PDL

# Royalty Acquisitions – \$496MM Invested

Product	Licensee	Counterparty	Royalties Until (1)	Investment	Cash Received to date (2)
Glumetza	Depomed.	VALEANT Pharmacouticals Internacional, Inc.	indefinite		
Janumet XR (sitagliptin and metformin HCI (stended-release) (stended-release)	Depomed Depomed	MERCK Be well	6/2018		
Jentadueto*XR phagipta (nettomin HO estandes release) soleis 2 Septitoring Septiations	Depomed Depomed	Boehringer Lilly Ingelheim	5/2026 <	\$240.5M	\$308.5M
Invokamet XR canagliflozin/metformin HCl extended-release tablets	Depomed-	janssen 🗡	9/2023		
Synjardy XR (empagliflozin/metformin HCI) tablets sapotona sapotona 13 Sapotona 13 Sapotona	Depomed-	Boehringer Lilly	12/2026		
ICLUSIG* (ponatinib) tablets	ARIAD	ARIAD	Payoff	\$100.0M	\$120.0M (3)
Cerdelga' (eliglustat) capsules	MICHIGAN	SANOFI GENZYME 🗳	4/2022	\$65.6M	\$8.2M
SUFENTANTE SELF-AMAJAGED DELIVERY SYSTEM	AcelRX Pharmaceuticals, Inc.	GRUNENTHAL	1/2032 or 3X investment	\$65.0M	\$0.1M
coflex*	VBOOGLON BHON, LLC	PARADIGM SPINE On PROMOBER P. STAN SPIN	Until \$36.7MM	\$15.5M	\$4.7M
<b>∕</b> kybella *	Inventor	<b>Allergan</b>	2/2025	\$9.5M	\$0.3M

<sup>(1)</sup> Expected dates based upon current agreements and patent expiry estimates.



<sup>(2)</sup> As of 12/31/17. (3) Paid off on 03/30/17.

### Concluded Investment Track Record

Investments of \$444 million on concluded transactions have yielded cash returns of \$587 million or 15.9% in annualized returns.

#### (\$ in Millions)

		Transaction						Cash	1x Cash	Cash Return	
2000	Transaction	Maturity		otal	Am	ount	R∈	ceived	Return	(Money	Pre-Taxed
Deal	Date	Date	Con	nmitted	Inve	ested	b	y PDL	(Years)	Multiple)	IRR %
Merus Labs	Jul-2012	Sep-2013	\$	55.0	\$	54.6	\$	60.2	1.2	1.1	15.1%
AxoGen <sup>1</sup>	Oct-2012	Nov-2014		20.8		26.4		40.0	2.2	1.5	24.0%
Durata	Oct-2013	Nov-2014		70.0		40.0		46.4	1.0	1.2	20.5%
Avinger <sup>2</sup>	Apr-2013	Sep-2015		20.0		19.9		29.8	2.4	1.5	19.3%
Paradigm Spine	Feb-2014	Aug-2016		75.0		53.4		72.6	2.5	1.4	15.5%
ARIAD	Jul-2015	Mar-2017		140.0		100.0		120.0	1.7	1.2	17.5%
kaléo	Apr-2014	Sep-2017		150.0		150.0		217.8	3.5	1.5	13.8%
Total <sup>3</sup>			\$	530.8	\$	444.3	\$	586.8	2.2	1.3	15.9%

- 1) Total includes equity transactions.
- 2) Total includes actual/forecasted cash flows from royalty portion of transaction.
- 3) Total excludes Direct Flow Medical which is being monetized.





# Financials

# Fourth Quarter 2017 Financials

(In thousands, except per share amounts)	Three Mon Decemi 2017		Twelve Months Ended December 31, 2017 2016			
Royalties from Queen et al. patents	\$ 4,531	\$ 15,513	\$ 36,415	\$ 166,158		
Royalty rights - change in fair value	30,103	28,068	162,327	16,196		
Interest revenue	776	5,503	17,744	30,404		
Product revenue, net	32,646	17,541	84,123	31,669		
License and other	(20)	(133)	19,451	(126)		
Total revenues	68,036	66,492	320,060	244,301		
Cost of product revenue	17,905	4,065	30,537	4,065		
Amortization of intangible assets	6,251	6,014	24,689	12,028		
General and administrative expenses	9,788	12,597	45,641	39,790		
Sales and marketing	6,489	527	17,683	538		
Research and development	729	1,887	7,381	3,820		
Change in fair value of anniversary payment and						
contingent consideration	(3,000)	(5,799)	349	(3,716)		
Asset impairment loss		3,735	-	3,735		
Acquisition-related costs	-	59		3,564		
Loss on extinguishment of notes receivable	-	51,075	-	51,075		
Total operating expenses	38,162	74,160	126,280	114,899		
Operating income	29,874	(7,668)	193,780	129,402		
Interest and other income, net	933	184	1,659	588		
Interest expense	(5, 139)	(4,743)	(20,221)	(18,267)		
Gain (loss) on bargain purchase	5,314	(2,353)	9,309	-		
Gain (loss) on extinguishment of debt	-	-	-	(2,353)		
Income before income taxes	30,982	(14,580)	184,527	109,370		
Income tax expense	8,646	(4,300)	73,826	45,711		
Net income	22,336	(10,280)	110,701	63,659		
Less: Net income/(loss) attributable to noncontrolling interests	-	56	(47)	53		
Net income attributable to PDL's shareholders	\$ 22,336	\$ (10,336)	\$ 110,748	\$ 63,606		
Net income per share - Basic	\$ 0.15	\$ (0.06)	\$ 0.71	\$ 0.39		
Net income per share - Diluted	\$ 0.15	\$ (0.06)	\$ 0.71	\$ 0.39		



### Strong Balance Sheet

Our strong balance sheet give us flexibility to consider strategic opportunities that support our acquisition strategy and share repurchase program

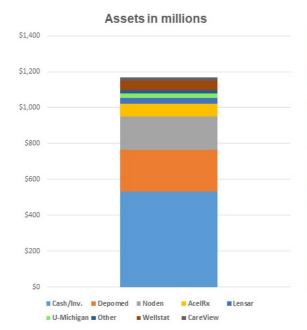
(\$ in millions)	December 31, 2017
Cash, cash equivalents and short-term investments	\$532 <sup>1</sup>
Total Assets	\$1,243
Debt:	
4.00% Convertible Debt- due 2/2018 (\$9.17 conversion p/s)	126¹
2.75% Convertible Debt - due 12/2021 (\$3.81 conversion p/s) <sup>2</sup>	150
Total Debt (principal outstanding)	\$276

The 4.00% Convertible Debt of \$126MM was paid off on February 1, 2018



Does not reflect the \$126MM cash payment made in February 2018 to pay off convertible debt
 PDL entered into a capped call transaction to offset potential dilution subject to a cap of \$4.88.

# Valuing the Balance Sheet



Selected Component	@ \$ n	Per	Share		
Cash	\$	532.1		\$	3.49
Debt	\$	(276.4)			
Net Cash	\$	255.7		\$	1.68
Royalty Rights	\$	349.2		\$	2.29
Noden & Lensar Book Value	\$	215.8		\$	1.41
Notes Receivable	\$	70.7		\$	0.46
Total Investments	\$	635.8		\$	4.17
Total Balance Sheet Value	\$	891.5		\$	5.84
Shares O/S in millions			152.6		





# Conclusion

### Investment Highlights and Priorities

### **HIGHLIGHTS**

Tekturna and Rasilez are important products for treatment of hypertension with a differentiated mechanism of action and potential upside in revenues if promoted appropriately.

Noden investment was immediately cash flow accretive to PDL.

We have a team with demonstrated ability to identify assets and conclude transactions and to commercialize products successfully.

Nine active royalty and debt deals generating cash returns.

Strong balance sheet with a net book value of \$5.54 per share and with over \$530 million cash on hand at year end 2017.

#### **2018 PRIORITIES**

Execute on the commercialization of Noden products.

Acquire additional pharmaceutical products and/or companies.

Optimize LENSAR operations, develop plan to expand utilization and take advantage of tax efficiencies.

Continue diverse capital allocation, which includes acquiring products, companies, royalties, share and convertible debt repurchases.

Close the gap between share price and book value per share.

