# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): March 8, 2011

### PDL BioPharma, Inc.

(Exact name of Company as specified in its charter)

000-19756 (Commission File Number)

Delaware (State or Other Jurisdiction of Incorporation) 94-3023969 (I.R.S. Employer Identification No.)

932 Southwood Boulevard Incline Village, Nevada 89451

(Address of principal executive offices, with zip code)

(775) 832-8500

(Company's telephone number, including area code)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Company under any of the following isions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01 Regulation FD Disclosure.

On March 8, 2011, PDL BioPharma, Inc. (the "Company") will make a presentation at the Cowen 31<sup>st</sup> Annual Health Care Conference in Boston. A copy of the Company's presentation materials has been posted to the Company's website and is attached hereto as Exhibit 99.1.

### Limitation of Incorporation by Reference

In accordance with General Instruction B.2. of Form 8-K, this information, including Exhibit 99.1, is furnished pursuant to Item 7.01 and shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 7.01 of this Current Report on Form 8-K will not be deemed an admission as to the materiality of any information that is required to be disclosed solely by Regulation FD.

### Cautionary Statements

This Current Report on Form 8-K and the presentation include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Important factors that could impair the Company's royalty assets or business are disclosed in the "Risk Factors" contained in the Company's 2010 Annual Report on Form 10-K and other periodic reports filed with the Securities and Exchange Commission. All forward-looking statements are expressly qualified in their entirety by such factors. We do not undertake any duty to update any forward-looking statement except as required by law.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Presentation, dated March 8, 2011

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PDL BIOPHARMA, INC. (Company)

By: /s/ Christine R. Larson

Christine R. Larson Vice President and Chief Financial Officer

Dated: March 8, 2011

### EXHIBIT INDEX

Exhibit No.	Description
99.1	Presentation, dated March 8, 2011



### Forward Looking Statements

This presentation contains forward-looking statements, including PDL's expectations with respect to its future royalty revenues, expenses, net income, and cash provided by operating activities.

Each of these forward-looking statements involves risks and uncertainties. Actual results may differ materially from those, express or implied, in these forward-looking statements. Factors that may cause differences between current expectations and actual results include, but are not limited to, the following:

- The expected rate of growth in royalty-bearing product sales by PDL's existing licensees;
- The relative mix of royalty-bearing Genentech products manufactured and sold outside the U.S. versus manufactured or sold in the U.S.;
- The ability of our licensees to receive regulatory approvals to market and launch new royalty-bearing products and whether such products, if launched, will be commercially successful;
- Changes in any of the other assumptions on which PDL's projected royalty revenues are based;
- Changes in foreign currency rates;
- Positive or negative results in PDL's attempt to acquire royalty-related assets;
- The outcome of pending litigation or disputes, including our current dispute with Genentech related to ex-U.S. sales of Genentech licensed products; and
- The failure of licensees to comply with existing license agreements, including any failure to pay royalties due.

Other factors that may cause PDL's actual results to differ materially from those expressed or implied in the forward-looking statements in this presentation are discussed in PDL's filings with the SEC, including the "Risk Factors" sections of its annual and quarterly reports filed with the SEC. Copies of PDL's filings with the SEC may be obtained at the "Investors" section of PDL's website at <a href="www.pdl.com">www.pdl.com</a>. PDL expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in PDL's expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based for any reason, except as required by law, even as new information becomes available or other events occur in the future. All forward-looking statements in this presentation are qualified in their entirety by this cautionary statement.



# **Key Information**

Company: PDL BioPharma, Inc.

Ticker: PDLI (NASDAQ)

Location: Incline Village, Nevada

Employees: Less than 10

2010 Revenues: \$345 million

2011-Q1 Revenue Guidance: \$83 million

2011 Regular Dividends: \$0.60 /share paid quarterly in \$0.15

increments on March 15, June 15, September 15 & December 15

EOY-2010 Cash Position<sup>1</sup>: \$248 million

Shares O/S<sup>2</sup>: ~ 140 million

Average Daily Volume: ~ 2.9 million shares

1. As of December 31, 2010; 2. Not fully diluted

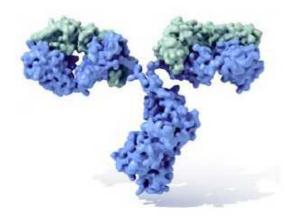


### **Company Overview**

- PDL pioneered the humanization of monoclonal antibodies which enabled the discovery of a new generation of targeted treatments for cancer and immunologic diseases
- PDL's primary assets are its antibody humanization patents and royalty assets which consist of its Queen et al. patents and license agreements
- Licensees consist of large biotechnology and pharmaceutical companies including Roche/Genentech/ Novartis, Elan/BiogenIdec, Pfizer/Wyeth/J&J and Chugai



### **Antibody Humanization Technology**



- Antibodies are naturally produced by humans to fight foreign substances, such as bacteria and viruses
- In the 1980's, scientists began creating antibodies in non-human immune systems, such as those of mice, that could target specific sites on cells to fight various human diseases
- However, mouse derived antibodies are recognized by the human body as foreign substances and may be rejected by the human immune system
- PDL's technology allows for the "humanization" of mouse derived antibodies by moving the important binding regions from the mouse antibody onto a human framework
- PDL's humanization technology is important because the humanized antibodies retain the binding and activity levels from the original mouse antibody
- PDL's technology has been incorporated into antibodies to treat cancer, eye diseases, arthritis, multiple sclerosis and other health conditions with aggregate annual sales of almost \$20 billion

# Mission

- Manage patent portfolio
- Manage license agreements
- Optimize return for shareholders



### **Corporate Governance**

### **Management**

- John McLaughlin President & CEO
- Christine Larson VP & CFO
- Christopher Stone VP, General Counsel & Secretary
- Caroline Krumel VP of Finance

### **Board of Directors**

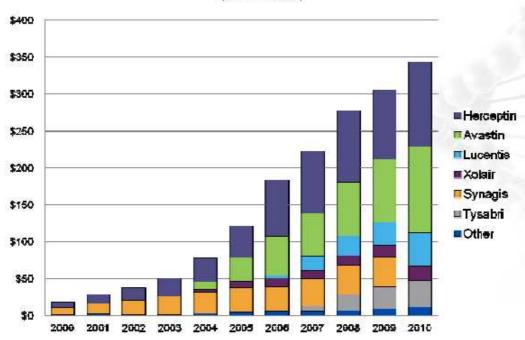
- Fred Frank Lead Director
- Jody Lindell
- John McLaughlin
- Paul Sandman
- Harold Selick





# Royalty Revenue & Licensed Products

# Royalties by Product (\$ in millions)





# Royalties: When Licensed Product is Made or Sold

- PDL's revenues consist of royalties generated on sales of licensed products
  - Sold before the expiration of the Queen et al. patents in 2013/14

or

Made prior to the expiration of the Queen et al. patents and sold anytime thereafter







# Genentech/Roche Royalties \*

Product Made in U.S.	
Net Sales up to \$1.5 Billion	3.0%
Net Sales Between \$1.5 Billion and \$2.5 Billion	2.5%
Net Sales Between \$2.5 Billion and \$4.0 Billion	2.0%
Net Sales Over \$4.0 Billion	1.0%
Product Made and Sold Ex-U.S.	
All Sales	3.0%

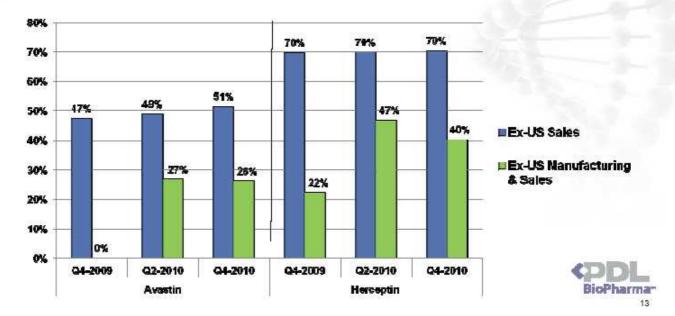
<sup>\*</sup> Excludes royalties for Actemra / RoActemra

- Genentech/Roche commercialized products include Avastin, Herceptin, Lucentis and Xolair
  - In 2009, only 12% of Genentech/Roche sales were ex-U.S. manufactured and sold products
  - In 2010, 26% of Genentech/Roche sales were ex-U.S. manufactured and sold products
- Average royalty rate on all Genentech/Roche products under Genentech license in 2010 was 1.9% versus 1.7% in 2009
  - U.S. only effective rate was 1.5% in both years



# **Genentech/Roche – Future Manufacturing**

- Roche has begun to move some manufacturing ex-U.S.
  - Current production at Penzburg (Herceptin) and Basel (Avastin) plants
  - Two new plants in Singapore (CHO = antibody and e. coli = antibody fragment)
    - E. coli (Lucentis) and CHO (Avastin) plants are approved for commercial supply to the US
    - E. coli and CHO plants are expected to be approved for commercial supply to the EU in 2011
    - Currently, all Lucentis is made in the U.S.



### **Genentech/Roche - Future Royalty Products**

- In December 2008, Genentech exercised options for 4 additional antigens and extended other options paying fees of \$1.8 million
- Genentech can convert the exercised options into license agreements by identifying the target antigen if certain other conditions are met
- Genentech/Roche have a number of humanized antibodies in Phase 2/3

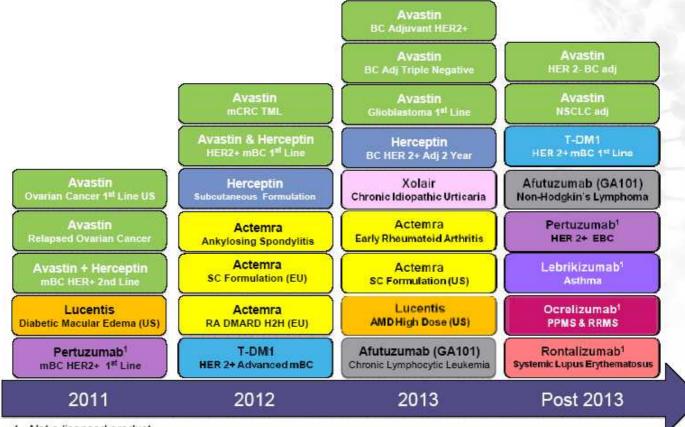
Pertuzumab: HER2+ breast cancer

Ocrelizumab: Relapsing remitting multiple sclerosis

Lebrikizumab: Asthma



# Genentech / Roche – US & EU Filings



Not a licensed product

# Royalty Products – Approved

# Royalty Products - Avastin

Licensee	Product	Status	Indications
Roche (Genentech)	Avastin	Approved sBLA Phase 3	Colorectal Cancer NSCLC Metastatic Renal Cell Glioblastoma Metastatic Breast HER2- 1st Line Metastatic Breast HER2- 2nd Line Ovarian Cancer Gastric
Avastin's a paclitaxel.  In response allow Gene cancer.  On Decemiline treatment to CHF7 bit Based on compact of the compact o	pproval as first line to e to request from Gentech to present who ber 16, 2010, EMA rent of HER2- breast ered its estimate of p lion.	reatment for HER2- enentech, FDA sche by Avastin should re- narrowed, but did no cancer to use in co beak annual sales fr	entech of its intention to withdraw breast cancer in combination with  duled a hearing on June 28-29, 2011 to main FDA-approved for HER2- breast  of withdraw, Avastin's approval for first mbination with paclitaxel only. from of Avastin from CHF8 – CHF9 billion  or treatment of metastatic HER2- breast DL royalty revenue.

# **Royalty Products - Avastin**

Ro

a decision later in 2011

		Status	Indications
Roche (Genentech)	Avastin	Approved sBLA Phase 3	Colorectal Cancer NSCLC Metastatic Renal Cell Glioblastoma Metastatic Breast HER2- 1st Line Metastatic Breast HER2- 2nd Line Ovarian Cancer Gastric
√On Februari	7, 2011, Genented	ch reported that Pha	ase 3 trial in women with previously

✓ Roche has submitted an application for approval for front line treatment in EU and expects

✓ Genentech expects to file an application for approval in US in 2011.

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# **Royalty Products - Lucentis**

# Ro

- On January 7, Novartis announced that Lucentis has been approved in the EU for the treatment visual impairment due to diabetic macular edema (DME).
  - DME is a leading cause of blindness in the working-age population in most developed countries.
- ✓ On February 11, 2011, Genentech announced that one of two Phase 3 studies evaluating in patients with DME showed that a significantly higher percentage of patients receiving monthly dosing of Lucentis achieved an improvement in vision of at least 15 letters on the eye chart at 24 months compared to those in a control group, who received a placebo injection.

			HER2+ Stomach and Gastro-Esophageal cancers
	Lucentis	Approved Approved Phase 3 (US)	AMD RVO DME
	Xolair	Approved sBLA	Moderate-Severe Asthma Pediatric Asthma
Elan	Tysabri	Approved	Multiple Sclerosis
Roche (Chugai)	Actemra	Approved	Rheumatoid Arthritis

# **Royalty Products - Lucentis**

- ✓ On November 22, 2010, Regeneron and its partner, Bayer, reported top line data from two Phase 3 trials investigating its VEGF trap in age-related macular degeneration (AMD) patients which suggest that it may be injected into the eye every other month with safety and efficacy comparable to that of monthly dosing of Lucentis...
- On December 20, 2010, Regeneron has also reported positive Phase 3 data in the treatment of retinal vein occlusion (RVO) for which Lucentis is approved.
  - Unlike the AMD trial, monthly administration was used in the RVO trial, which does not afford a dosing advantage with respect to Lucentis.
- On February 22, 2011, Regeneron and its partner, Bayer, had filed an application for approval of its VEGF trap for treatment of AMD.

			HER2+ Stomach and Gastro-Esophageal cancers
	Lucentis	Approved Approved Phase 3	AMD RVO DME
	Xolair	Approved sBLA	Moderate-Severe Asthma Pediatric Asthma
Elan	Tysabri	Approved	Multiple Sclerosis
Roche (Chugai)	Actemra	Approved	Rheumatoid Arthritis

# **Royalty Products - Lucentis**

Licensee	Product	Status	Indications	
Roche (Genentech)	Avastin	Approved	Colorectal Cancer	

- ✓ The National Eye Institute CATT study comparing Lucentis and Avastin on fixed and variable schedules in the treatment of AMD completed enrollment of its specified goal of 1200 patients in December 2009.
- ✓CATT is expected to report data in 1H11 on its primary endpoint of mean change in visual acuity (number of lines of letters on an eye chart) at 12 months.

	Herceptin	Approved	Breast HER2+ Cancer HER2+ Stomach and Gastro-Esophageal cancers
	Lucentis	Approved Approved Phase 3	AMD RVO DME
	Xolair	Approved sBLA	Moderate-Severe Asthma Pediatric Asthma
Elan	Tysabri	Approved	Multiple Sclerosis
Roche (Chugai)	Actemra	Approved	Rheumatoid Arthritis

# Royalty Products - Tysabri

Actemra

Roche (Chugai)

Licensee	Product	Status	Indications
Roche (Genentech)	Avastin	Approved	Colorectal Cancer
of Tysabri to progressive ✓As of Febru ✓Manageme discontinual	preflect that anti-JC multifocal leukoend lary 18, 2011, the to nt of Biogen Idec stations and that new p	virus antibody state cephalopathy (PML) stal number of PML atted the net patient patient adds still apply due to patients w	
		Approved Phase 3	RVO DME
	Xolair	Approved sBLA	Moderate-Severe Asthma Pediatric Asthma
Elan	Tysabri	Approved	Multiple Sclerosis

Approved

Rheumatoid Arthritis

# Royalty Products - Actemra

Licensee	Product	Status	Indications
Roche (Genentech)	Avastin	Approved sBLA Phase 3	Colorectal Cancer NSCLC Metastatic Renal Cell Glioblastoma Metastatic Breast HER2- 1st Line Metastatic Breast HER2- 2nd Line Ovarian Cancer Gastric Prostate Cancer Adjuvant settings
inhibition ar	nd slowing of structur nt of major clinical res	al joint damage, imp	ctended the Actemra label to include provement of physical function, and ents with moderately to severely active
	Atlali	sBt A	Pediatric Asthma
Elan	Tysabri	Approved	Multiple Sclerosis
Roche (Chugai)	Actemra	Approved	Rheumatoid Arthritis



# **Future Royalty Products – T-DM1**

Licensee	Product	Status	Indications		
Roche (Genentech)	Trastuzumab-DM1	Phase 2 & 3	Breast HER2+ Cancer		
	Ocrelizumab	Phase 2b	Relapsing Remitting Multiple Sclerosis		
	Pertuzumab	Phase 3	Metastatic HER2+ Breast Cancer		
Roche	Afutuzumab	Phase 3	Chronic Lymphocytic Leukemia		
Elan/J&J/Pfizer	Bapineuzumab	PNase 3	Alzheimer's Disease		
Lilly	Solanezumab	Phase 3	Alzheimer's Disease		
	Teplizumab	Phase 3	Newly Diagnosed Type 1 Diabetes		
Merck	Datoluzumab	Phase 2	Metastatic Colorectal Cancer		
Abbott/Biogen Idec	Daclizumab	Phase 3	Relapsing Remitting Multiple Sclerosis		
Eisai	Farletuzuma	Phase 3	Ovarian Cancer		

- ✓ On October 13, 2010, Roche/Genentech announced preliminary, six month results from a Phase 3 trial in second line HER2+ breast cancer patients which showed that 48% of women treated with T-DM1 had their tumors shrink compared with 41% of those taking the combination of Herceptin and Taxotere.
  - Among the women taking the standard therapy, 75% had side effects of grade 3 or higher on a 5-point scale, compared with 37% of those getting T-DM1.

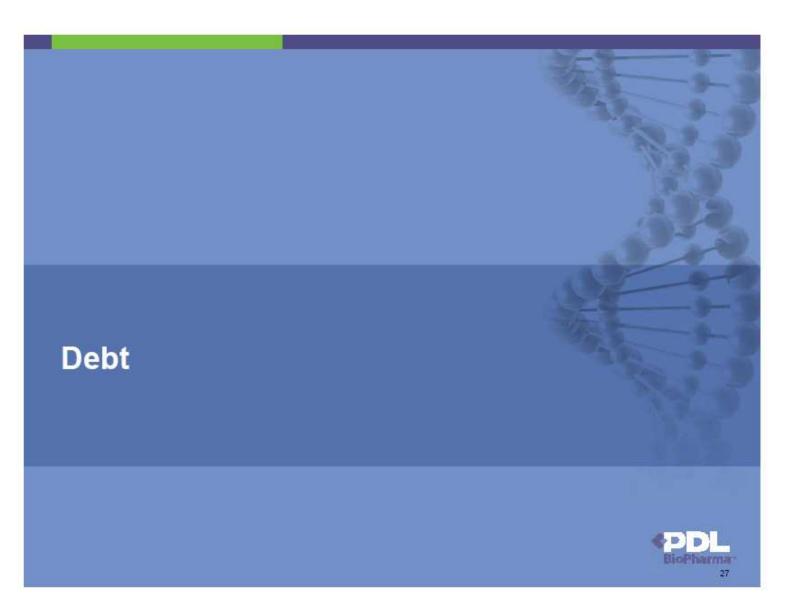
Licensed	Unlicensed
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# **Future Royalty Products - Pertuzumab**

Licensee	Product	Status Phase 2 & 3	Indications		
Roche (Genentech)	Trastuzumab-DM1		Breast HER2+ Cancer		
	Ocrelizumab	Phase 2b	Relapsing Remitting Multiple Sclerosis		
	Pertuzumab	Phase 3	Metastatic HER2+ Breast Cancer		
Roche	Afutuzumab	Phase 3	Chronic Lymphocytic Leukemia		
Elan/J&J/Pfizer	Bapineuzumab	Phase 3	Alzheimer's Disease		
Lilly	Solanezumab	Phase 3	Alzheimer's Disease		
	Teplizumab	Phase 3	Newly Diagnosed Type 1 Diabetes		
Merck	Datoluzumab	Phase 2	Metastatic Colorectal Cancer		
Abbott/Biogen Idec	Daclizumab	Phase 3	Relapsing Remitting Multiple Sclerosis		
Eism	/	D. A			

- ✓ On December 10, 2010, Roche/Genentech reported the results from a Phase 2 trial investigating the neoadjuvant (prior to surgery) use of pertuzumab and Herceptin plus chemotherapy for the treatment of early-stage, HER2+ breast cancer.
- ✓ Treatment significantly improved the rate of complete tumor disappearance in the breast by more than half compared to Herceptin plus docetaxel, p=0.014.
- Roche expects a global regulatory filing of pertuzumab based on the this study at the end of 2011.

Licensed	Unlicensed
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### \$520 Million Total Debt

- \$250 million 2.00% convertible senior notes due February 2012; current balance \$134 million
  - 2010 Corporate goal to extend repayment of a portion of this debt without significant increase in coupon rate was accomplished in November 2010
  - Accomplished through repurchases and exchange of \$92 million for new 2015 Notes
  - Conversion rate is 140.571 shares / \$1,000 face amount (\$7.11/share)
- \$180 million 2.875% convertible senior notes due February 2015 placed November 1, 2010
  - In addition to exchanging 2012 Notes, placed an additional \$88 million of 2015 Notes
  - Proceeds may be used to buy back shares, repurchase 2012 Notes and/or acquire new royalty assets
  - Conversion rate is 140.571 shares / \$1,000 face amount (\$7.11/share)
- \$300 million 10.25% note; current balance \$204 million
  - Approximately 40% of Genentech royalties dedicated to quarterly principal and interest payments; principal repayment fluctuates in relation to royalties received
  - Anticipated final maturity is September 2012; legal maturity is March 2015
  - After final maturity, securitized Genentech royalties will be retained by PDL
  - Distributed \$200 million of proceeds as special dividend of \$1.67/share in December 2009

BioPharma<sup>-</sup>

# Summary of Debt Reductions and Modifications

	Debt Outstanding			
(\$ in millions)	12/31/2009		12/31/2010	
2.75% Convertible Debt				
August 2010 Note Holder Put	\$	200	\$	
2.00% Senior Convertible Debt			W.	
February 2012 Maturity		228	ii.	134
10.25% Securitization Note				
September 2012 Anticipated Maturity		300		204
2.875% Senior Convertible Debt				
February 2015 Maturity		0		180
Total Debt	\$	728	\$	518





### **Settlements of Disputes**

### UCB

- PDL received \$10 million from UCB in return for PDL agreement not to sue UCB for any royalties related to Cimzia
- UCB terminated patent interference proceedings before the U.S.
   Patent and Trademark office ending all administrative challenges to the Queen et al. patents
- UCB <u>also</u> withdrew its opposition appeal to our European patent in the European Patent Office (EPO)

### MedImmune

- PDL paid MedImmune \$65 million on February 15, 2011 and will pay them an additional \$27.5 million by February 2012
- No further payments will be owed by either party
- MedImmune <u>also</u> ceased all support of any party involved in the EPO opposition of our European patent



### Settlement of Disputes

### Novartis

- PDL dismissed its claims against Novartis in its Nevada lawsuit
- Novartis withdrew its opposition appeal to our European patent in EPO
- PDL will pay Novartis an amount based on Novartis' net ex-U.S. sales of Lucentis during calendar year 2011 and beyond, which amount is less than the royalty amount Genentech pays PDL on the same sales of Lucentis and it is not currently material
- Novartis settlement does not affect PDL's claims against Genentech and Roche in the Nevada state court action

### BioTransplant

- PDL acquired BioTransplant, a bankrupt company, because it was one
  of the appellants in the appeal opposition to our European patent before
  the EPO
- PDL instructed BioTransplant to withdraw its opposition appeal in the EPO
- PDL believes that BioTransplant's activities before EPO were financially supported by MedImmune before PDL's acquisition

### Effect of Settlements

### U.S. Patent Interferences

 All patent interferences before the U.S. Patent and Trademark Office relating to the Queen at al. patents have been resolved in PDL's favor

### Appeal Opposition to PDL's European Patent

- With the withdrawals from EPO proceeding of UCB, MedImmune and Novartis by virtue of settlements, and BioTransplant by virtue of its acquisition by PDL:
  - EPO cancelled its appeal hearing,
  - Appeal proceeding was terminated, and
  - 2007 decision upholding the claims of our European patent will become the final decision of EPO
- In 2010, 35% of PDL's revenues resulted from sales of products that were made in Europe and sold outside of the United States
- Based on Roche announcements, PDL anticipates that this percentage of revenues will increase in the future
- MedImmune, UCB and Novartis cannot challenge the Queen et al. patents in the future nor assist others in doing so

### **Genentech Communication**

- On August 11, 2010, PDL received a fax from Genentech on behalf of Roche and Novartis asserting that Avastin, Herceptin, Lucentis and Xolair (Genentech Products) do not infringe PDL's supplementary protection certificates (SPC's) and seeking a response from PDL
  - SPC's are extensions of patent term in Europe that are issued on a country-by-country and product-by-product basis
  - An SPC is granted to a specific product designated by generic name (e.g. trastuzumab for Herceptin)
- PDL responded on August 31, 2010 that Genentech's assertions are without merit, that we disagree with their assertions of noninfringement and, further, cautioned that Genentech had waived its rights to challenge our patents, including SPC's
  - There have been discussions among the parties



### **Nevada Litigation**

- PDL filed suit against Genentech, Roche and Novartis in Nevada state court
  - Lawsuit against Novartis has been dismissed under PDL's settlement with Novartis
- Lawsuit states that August 11<sup>th</sup> fax sent at the behest of Roche and Novartis damaged PDL and constitutes a breach of Genentech's obligations under its 2003 Settlement Agreement with PDL
- Complaint seeks compensatory damages, including liquidated damages and other monetary remedies set forth in the 2003 Settlement Agreement, punitive damages and attorney's fees

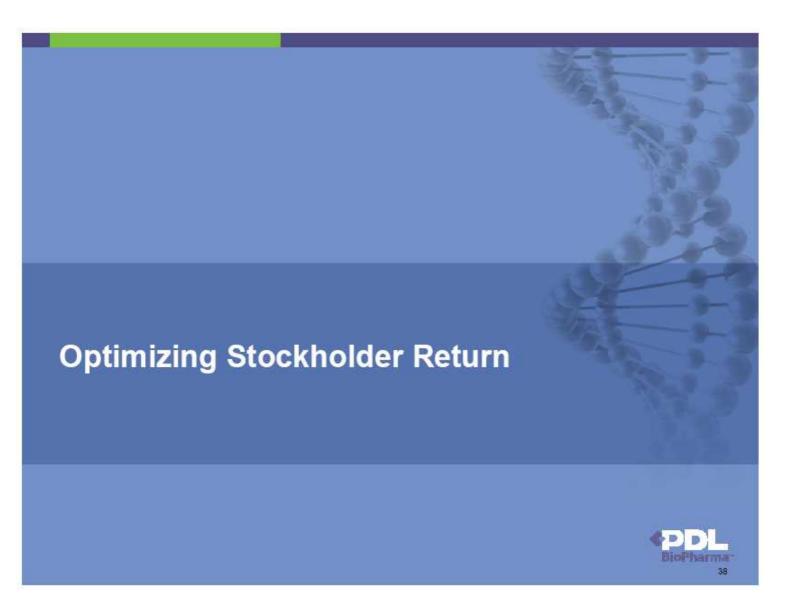
### Genentech and Roche Response

- In November 2010, Genentech and Roche filed a motion to dismiss our complaint because they contend that 2003 Settlement Agreement applies only to PDL's U.S. patent rights
  - PDL believes that the 2003 Settlement Agreement is not limited to PDL's U.S. patent rights but also includes PDL's European patent rights
  - To prevail on their motion to dismiss, Genentech and Roche must establish that PDL can prove no set of facts which, if accepted by the court, would entitle PDL to the relief requested in our complaint
- In addition, Roche has asserted that the Nevada court lacks personal jurisdiction over them
  - To prevail on their motions to dismiss for lack of jurisdiction, Roche must establish that its conduct does not permit a Nevada court to adjudicate the claims asserted in the complaint without violating due process
  - PDL disagrees with these arguments and intends to oppose both motions
- The Nevada court has not yet fixed a date on which it would hear and decide Genentech and Roche's motions

### 2003 Settlement Agreement

- The 2003 Settlement Agreement was entered into as part of a definitive agreement resolving intellectual property disputes between the two companies at that time
- The agreement limits Genentech's ability to challenge infringement of our patent rights, including SPC's, and waives Genentech's right to challenge the validity of our patent rights
- Breaches of 2003 Settlement Agreement
  - PDL may also be entitled to either terminate our license agreements with Genentech or be paid a flat royalty of 3.75% on past <u>and</u> future U.S.-based Sales of the Genentech Products
    - Retroactive royalty rate of 3.75% on past sales of the Genentech Products made in the U.S. and sold anywhere plus interest is up to \$1 billion
    - PDL has not projected value of 3.75% prospective royalty on future sales of Genentech Products made in the U.S. and sold anywhere
    - Liquidated and other damages





### **Optimizing Stockholder Return**

### Continuously evaluating alternatives:

- Dividends
- Convertible note buyback / capital restructure
- Share repurchase
- Company sale
- Purchase of commercial stage, royalty generating assets
- Do not expect to securitize any more assets



### **Investment Rationale**

- Strong revenue growth from approved products
- Potential for additional indications from existing products, new product approvals and purchase of new royalty assets
- Significantly reduced expenses with no R&D burn
- Liquidity volume averages 2.9 million shares/day
- Return to stockholders
  - In 2011, \$0.60/share to be paid in quarterly regular dividends of \$0.15/share on March 15, June 15, September 15 and December 15

